



# **EUROtops**



product information

The history of EUROtops starts 1985 in Germany. Since its founding, the company with French origin has positioned itself as a novelty mail order company for the demanding gentlemen. In addition to ladies' and gentlemen 's fashion, they also offer unusual gifts, products for the house, bathroom and kitchen - for indoor and outdoor, accessories and a variety of technical gadgets that make men's hearts beat faster. The products of EUROtops appeal to the hobbyist, the collector, the barbecue friend, the technology lover, the do-it-yourself and the garden owner. The EUROtop's target group is mostly male and older than 50 years. Catalogues are regularly sent out which guarantees the high currentness of the data.

Renting preferred on a mutual basis

website: www.eurotops.de last update: April 2023

# target group characteristics

sexcode

women: 27% men: 71% companies: 2%

#### target groups

- + age: 50 years +
- + best ager
- + house | garden | apartment
- + men
- + fashion
- + novelties
- + habitation / furnish

### acquisition

- + ads
- + inserts
- + catalogue mailing
- + mailings
- + webshop

#### quality

- + inserts possible
- + real age
- + proof of origin

score-selection € 25,00 per tsd. express delivery costs € 75,00 flat

- + date of purchase
- + Robinson cleaned

#### selections and prices

874.824 thereof multibuyers

1.565.655 clients

690.831	thereof singlebuyers	€	208,00	0/00
selection improvements				
	last purchase date additional	€	5,00	0/00
406.014	clients fashionaffine/upmarket+other clothing	€	180,00	0/00
606.529	clients educated affinity politics/science/economics	€	180,00	0/00
212.863	clients sweepstakeaffine	€	180,00	0/00
414.633	clients wellness/fitness/healthy eating	€	180,00	0/00
368.089	clients living & garden	€	180,00	0/00
505.603	clients onlineaffine	€	180,00	0/00
148.890	clients donation affine / high social interest	€	180,00	0/00
225.098	clients Finanzaffine	€	180,00	0/00
270.389	clients book lovers/readers	€	180,00	0/00
64.213	clients SoHo's	€	180,00	0/00
121.548	clients beauty fans	€	180,00	0/00

## conditions and additional costs

218,00 0/00 basic selection/provision costs € 228,00 o/oo 11,00 per tsd. min. € 200,00 40,00 flat minimum order quantity 5.000 addresses minimum invoice amount 70 % of delivery quantity additional costs: flagging € 130,00 flat age selection 8,00 per tsd. min. € 130,00 GDPR compliant delivery of curr. suppressions € 75,00 flat