

# Lands' End CORE

# direct | media

## parcel inserts



### product information

Since a few years the well-known American mail order company offers American clothes for men and women for the German market. The range of products includes classic clothing, polo shirts, turtlenecks, t-shirts, jumpers, jeans and chinos. The price level is medium.

The target group is quality-orientated and lives an individual lifestyle.

Rental only on a reciprocal basis.

website: www.landsend.de last update: January 2023

# target group characteristics

women: 73% men: 27%

#### target groups

- + age: 30- 45 years
- + age: 45 55 years
- + age: 50 years +
- + family
- + women
- + household net budget high
- + average net inccome
- + fashion

#### acquisition

- + ads
- + inserts
- + catalogue mailing
- + mailings

### quantity / weight / prices

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total capacity	quantity	weight
January	149.104	up to 20 gram
February	68.591	up to 30 gram
March	65.980	up to 40 gram
April	88.133	up to 50 gram
May	77.971	up to 60 gram
June	79.553	up to 70 gram
July	62.422	up to 80 gram
August	53.543	up to 90 gram
September	90.340	up to 100 gram
October	86.343	
November	119.961	
December	140.913	

# conditions / terms of delivery

pricemaximum-size: on request $200,00 \in 0/00$ maximum-weight: up to 100 gram $210,00 \in 0/00$ foreign inserts: 2 $220,00 \in 0/00$ minimum order quantity: 5.000

240,00 € o/oo 250,00 € o/oo 260,00 € o/oo 270,00 € o/oo 280,00 € o/oo