



# VNR Verlag für die deutsche Wirtschaft Switzerland



website: www.vnr.ch last update: November 2022

## target group characteristics

women: 47% men: 53% companies: 65% (F): 49% (M): 51%

#### target groups

- + architect
- + abroad
- + abroad german Switzerland
- + computer / telecommunication
- + companies
- + freelancer
- + executives
- + chief executives | owners
- + craftsmen

### acquisition

- + subscriptions
- + ads
- + inserts
- + mailings
- + online
- + telephone

#### quality

+ Robinson cleaned

#### product information

The "Verlag für die deutsche Wirtschaft" is a significant economic publisher. The advice of self-employed entrepreneurs and all those who bear corporate responsibility find the right products here. It publishes specialist books, target group-specific publications as well as magazines and newsletters on corporate and personnel management, finance and budget, business start-up, personnel and labor law, EDP and computer knowledge, communication and management.

This target group predominantly consists of managers, entrepreneurs and senior executives in companies of all industries who need detailed knowledge.

#### selections and prices

16.288	companies I. 0-24 months 1 x per Fata
48.825	companies in total with all CP's
	industries plus
	officials plus
8.993	private last 0-12 months
14.379	private last 0-24 months
26.116	private in total

€	245,00	0/00
€	235,00	0/00
€	15,00	0/00
€	15,00	0/00
€	235,00	0/00
€	230,00	0/00
€	225.00	0/00

#### conditions and additional costs

basic selection/provision costs

€ 11,00 per tsd. min. € 200,00

€ 45,00 flat

minimum order quantity

5.000 addresses

minimum invoice amount

70 % of delivery quantity additional costs:

**flagging** € 130,00 flat

GDPR compliant delivery of curr. suppressions € 75,00 flat

age selection according to first name
€ 130,00 flat